GUIDE 5 — FOR CORPORATE BUYERS AND SPONSORS

Who this is for. You buy from small suppliers, or you pay for entrepreneurs to be trained.

Two different jobs, and the platform does one of them better than the other. This says which.

FINDING SUPPLIERS WHO ARE READY

1. **Look at businesses by their market readiness.**

   What you will see: Businesses that have consented to be seen, with their standing.

   Step 1 of 2

2. **Read a supplier's market readiness report.**

   What you will see: Their papers, their capacity and their people.

   Step 2 of 2

WHAT THIS DOES NOT DO YET

There is no buyer's screen of its own. A buyer uses the funder's list today, which is honest but is not built for procurement -- there is no filter by what a supplier actually sells.

SPONSORING LEARNERS

1. **Book a group of seats on a programme.**

   What you will see: The seats you hold and who is in them.

   Step 1 of 2

2. **See how your learners are getting on.**

   What you will see: Each learner and where they are.

   Step 2 of 2

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WHAT THIS DOES NOT DO YET

A sponsor cannot yet see a report across their whole cohort. The seats and the learners are there; a single sponsor report over all of them is not.

STUCK?

A person at RMK can help with any step on this page. There is a WhatsApp button on every screen and it carries with it which screen you were on, so you do not have to explain where you got to.

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